

GLOBELINK

A monthly newsletter publication of Globelink Group



CEO Summit 2019

The 2019 Globelink Group's CEO Summit have brought together close to 60 representatives from Globelink offices around the world. This year the Summit was held at The Outpost Hotel at Sentosa, Singapore on 29th and 30th May.

The event kicked off with our Executive Chairman, Mr. CW Tan, giving a key note speech, providing updates on the Group's Performance and the industry outlook, followed by our Group CEO, Mr. Daniel Tok's address on the strategic directions of the Group for the coming year.

The annual CEO Summit is focused on various agendas, including keeping the Globelink offices updated on the Group's initiatives / projects, as well as to brainstorm and align on the Group's strategic direction.

This year's Summit included an interactive discussion session amongst the delegates in different groups to identify how to leverage our network for better success. Each group presented and shared their ideas on the topics discussed, giving more insights into situations in different countries.

As with the other years, the CEO Summit provided an opportunity for offices to connect and share market trends in their local context and to explore strategic opportunities as a Group. The Summit leveraged on this to brainstorm and bounce ideas and solutions off each other on key industry topics. The one on one discussion sessions planned for the offices saw delegates engaged in hearty discussions, bringing the second day program to a fruitful end.

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Globelink Philippines' Client Appreciation Event

Globelink Philippines recently organized two sessions of private movie screening for about 100 customers as a token of appreciation for their support to the company. The first movie screening of Avengers: Endgame was held on 3rd May 2019 at SM BF Director's Club and the second screening, John Wick: Chapter 3, was held on 17th May 2019 at Conrad Hotel S Maison Director's Club.

Prior to the screening of the film, Globelink Philippines team had prepared a short presentation to share more about Globelink's strengths and services. And as it was free seating for all, some lucky customers were in for a pleasant surprise when they found Starbucks' gift vouchers that have been randomly placed under their seats.

The event was a great networking opportunity to everyone as it provided a relaxing environment to get to know one another on a personal level.



“ In Unity, We Link the Globe ”



PHILIPPINES

Since its inception last 2016, Globelink NVOCC Philippines, Inc. has grown exponentially in the last 3 years. As a testament to its growth, we have increased our number of personnel from 31 to 60 staff. From the initial 5 export and 10 import consolidation service profile, it has now doubled to 10 export and 20 import consolidation boxes regularly. We have expanded our client base catering to top 500 Philippine Corporations as well to the middle to lowest level of our industry. We have expanded our service range covering total logistics service to the major ports and inner islands of the Philippines.

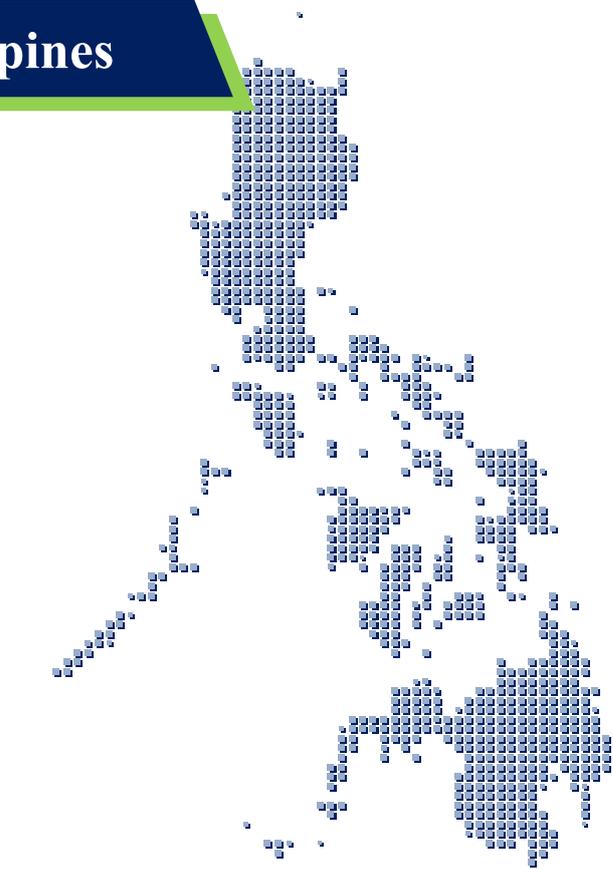
Globelink NVOCC Phils, Inc. is now a top cargo consolidator offering a full range of freight forwarding services offering total logistics solution accomplished during a short period of time. Just as our consolidation boxes represent diversity, our strength lies in the composition of our highly competent, customer first attitude of each and every member of our team. Each individual member came from different cargo consolidators thus our company represents the best team cargo consolidation industry has to offer.

Globelink NVOCC Phils, Inc. combines personalized customer service with a professional and vastly experienced team to give you the peace of mind in knowing that your freight is being handled by a business partner who is interested in the success of your business. We work hard for the customer to succeed.

Armed Sales Force:

Globelink Philippines takes pride in having a highly competitive sales force. Aside from the competence that some came from shipping lines and freight forwarding companies, most are homegrown talents and came from operations division. Globelink Philippines designs the team as a strong approach to the market competition. Knowing and comprehending entirely the operational aspects of each logistics services that the company offers gives the marketing team an extraordinary edge against other competitors in the market.

The sales team works with a common and ultimate goal: commitment, profitability and maximum customer satisfaction.



There are two main ports conveniently located in the heart of Metro Manila. Namely, one is Manila International Container Terminal which is known as MICP and it is being operated by ICTSI (International Container Terminal Services, Inc.). Meanwhile, the other is named Manila South Port which is being operated by ATI (Asian Terminals Inc.). These both ports serve as the main gateway for Philippine's international trade.

To cater and maximize the demand of international trade, areas in the South and North of the Metro, the Philippine government has opened additional ports namely Batangas Port and Subic Free Port.

Accuracy in Brokerage Services:

Fast and cost effectiveness in handling brokerage service is one of the prime services of Globelink Philippines. It provides efficient and trouble-free customs clearance for its customers' FCL, LCL or breakbulk cargo - by land, sea or air.

Accreditations:

Globelink Philippines is duly accredited and member of the following organizations: Department of Trade and Industry (DTI); Philippine Chamber of Commerce and Industry (PCCI); Philippine Exporters Confederation (PhilExport); Bureau of Customs (BOC); Philippine Export Zone Authority (PEZA)

Skilled in Handling Special Cargoes:

Philippines is now being named as the “Tiger Economy of Asia”. Infrastructure projects are abundant in the country which demands strong importation and exportation of special cargoes, out-of-gauge cargo, heavy equipment, vehicles and other breakbulk shipment. Globelink Philippines is one step ahead of the competition as it employed expert individuals and sales team known in the market in handling special cargoes.



Niche Services for Inter-Island Connections:

Globelink Philippines caters LCL and FCL movements from Manila to the three main geographical divisions from north to south: Luzon, Visayas, and Mindanao. In Visayas and Mindanao, GL serves the major ports namely Cebu, Palawan, Tacloban, Ormoc, Bacolod, Ilo-ilo, Dumaguete, Davao, General Santos, Zamboanga, Iligan, Butuan, Ozamis, Tagbilaran, Cagayan de Oro, Cotabato, Dipolog, Roxas, Kalibo and Boracay.



Social Corporate Responsibility:

Globelink Philippines is always aware that our success isn't measured solely by our industry rank and profitability, but also by our efforts to make our Philippine communities better. We make it a point to lend a helping hand by way of advocacies like youth education and health, the elderly and disabled sectors of our society. As a programmed activity, both management and employees reach out to these sectors to conveying the message of hope and love as we recognize our role towards improving not only ourselves and our company but also the community that we live and breathe in.



Secured warehouse:

The company is utilizing a customs bonded warehouse located near the two (2) main ports in Manila (MICP and South port). This strategically located warehouse strongly serves a tight security and 24/7 CCTV camera to ensure the safety of the cargoes which are being stripped and loaded. The location is highly economical for all customers of Globelink Philippines as it is in the heart of Manila and has an easy access to the port.



Reliable Hauling/Trucking Services:

Time and safety of the cargoes are very significant to Globelink Philippines. Hence, the company is highly equipped with a fleet of delivery trucks and vans to ensure that customers will receive their cargoes at its best condition and at the committed date and time.



Opening of New Office in Nagpur, India

We are pleased to announce the establishment of a new India branch office located in Nagpur, the third largest city and capital of the Indian state of Maharashtra, and is also ranked as one of the fastest growing cities of the country. The new office serves to meet the increasing demand from our Nagpur customers and also aims to deliver prompt and speedy service to all our customers.

The inaugural ceremony was done on 7th May 2019. This office will be headed by Mr. Nikhil Basant Maidamwar as Branch Manager under the supervision of Mr. Sameer Patel.



Contact :

M/s. Globelink WW India Pvt. Ltd.,
Office Block No. 02, 2nd Floor,
Shrijee House,
Ring Road, Kotwal Nagar, NMC Plot No. 39, Ward No.75,
Nagpur - 440 022
Maharashtra State.
PIC: Mr. Nikhil
nikhil.ngp@globelinkww.com
HP: 9096040324

Holidays in June 2019

Australia	10 Jun	Queen's Birthday
China	07 Jun	Dragon Boat Festival
Croatia	20 Jun	Corpus Christi
	22 Jun	Anti-Fascist Resistance Day
	25 Jun	Statehood Day
Egypt	05 - 07 Jun	Eid el Fitr (End of Ramadan)
Guatemala	30 Jun	Army Day
Hong Kong	07 Jun	Dragon Boat Festival
India	05 Jun	Eid-ul-Fitar
Indonesia	01 Jun	Pancasila Day
	05 - 06 Jun	Hari Raya Idul Fitri
Korea	06 Jun	Memorial Day
Kuwait	05 - 07 Jun	Eid al-Fitr
Malaysia	05 - 06 Jun	Hari Raya Puasa Day
Mauritius	05 Jun	Eid-UI-Fitr
Morocco	05 Jun	Eid al-Fitr
Pakistan	05 Jun	Eid ul-Fitr
Philippines	05 Jun	Eid'l Fitr
	12 Jun	Independence Day
	24 Jun	Manila Day
Portugal	10 Jun	Portugal Day
	20 Jun	Corpus Christi
Qatar	05 - 07 Jun	Eid al-Fitr
Romania	01 Jun	Children's Day
	16 - 17 Jun	Orthodox Pentecost
Saudi Arabia	05 - 08 Jun	Eid al-Fitr
Singapore	05 Jun	Hari Raya Puasa
Slovenia	25 Jun	Statehood Day
Sri Lanka	05 Jun	Id-UI-Fitr
	16 Jun	Poson Full Moon Poya Day
Taiwan	07 Jun	Dragon Boat Festival
Turkey	06 - 07 Jun	Ramadan Feast
United Arab Emirates	05 - 06 Jun	Eid Al Fitr

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